

# Product Programs

As a Juliette, you have the opportunity to participate in the Fall Product & Cookie Programs, if you are in good financial standing with Girl Scouts of Southern Nevada. Why should a Juliette participate in the product programs? A Juliette will learn **five valuable skills** that will help them now and in the future: **Goal Setting, Decision Making, Money Management, People Skills, and Business Ethics.**

Along with the five skills, a Juliette will earn recognitions for their participation the Product Programs. Plus, participation in the product programs earns Program Points for a Juliette to use toward registration for council events, programs, camps, shop purchases, and travel, supporting her Girl Scout Leadership Experience.

There is a dedicated team, Juliette Entrepreneurship Team (JET) to support a Juliette and Juliette Mentor during the Fall Product and Cookie Programs. The JET is comprised of an amazing group of volunteers and council staff to help navigate the product programs for a Juliette and Juliette Mentor. The JET will coordinate training for the Juliette Mentor before the start of each product programs. Communicate between Juliette Mentor and the JET members are vital to the success of a Juliette during the product programs.

## Fall Product Program

The Fall Product Program begins in September and usually ends in October every year. It's an excellent way for a Juliette to learn and perfect business skills through the sales of nuts, candy, & magazines! While a Juliette is perfecting these skills, she is also earning program points for her future girl scout adventures. For more information about the fall product program, reach out to a jet for training and all necessary paperwork, usually in August.

## Cookie Program

Similar to the Fall Product Program, when a Juliette participates in the Cookie Program, they are building essential life skills and embarking on new adventures. The Cookie Program happens just once a year (January to March) and allows a Juliette to unleash her inner leader and face challenges of running her own business as a Cookie Boss. A Juliette will discover her inner entrepreneur, learn to take risks, think outside the cookie box and dream big! For more information about the Cookie Program, reach out to a JET for training and all necessary paperwork, usually in December.

# Program Points

A Juliette Girl Scout is not allowed to hold a bank account. Therefore, a Juliette will receive Program Points\* for her participation in the Fall Product and Cookie Programs, that will be managed by Girl Scouts of Southern Nevada. Per IRS rules and guidance from GSUSA, rewards earned by individual girls needs to be less than \$600 annually. Also, money-earning and product program sales are not based on dollar per dollar calculations. All benefits provided can be related back to supporting the Girl Scout Leadership Experience. Thus, a Juliette will earn Program Points based on ranges provided by GSSNV, 75 points for the Fall Product Program and 500 points for the Cookie Program.

| Packages Sold                                                | Juliette Program Points Earned      |
|--------------------------------------------------------------|-------------------------------------|
| 50 – 100 Packages                                            | 50 points                           |
| 101 – 200 Packages                                           | 100 points                          |
| 201 – 300 Packages                                           | 200 Points                          |
| 301 – 400 Packages                                           | 300 Points                          |
| 401 – 500 Packages                                           | 400 Points                          |
| 501+ Packages                                                | 500 Points (Max for Cookie Program) |
| <b>If you do NOT participate in the Fall Product Program</b> |                                     |
| 601+ Packages                                                | 575 Points                          |

Program Points expire September 30<sup>th</sup> in the year following the Cookie Program in which they are earned. For example, Program Points earned during the 2021 Fall Product and 2022 Cookie Programs will expire on September 30, 2023. Program Points are non-transferrable, cannot be cashed out and will expire after a Juliette turns 18, graduates High School and becomes an adult. Refunds will not be issued if a Juliette does not attend event, or points are not used for a destination that have already been issued.

How does a Juliette redeem her points? Request for use of Program Points should be submitted to Girl Scouts of Southern Nevada 3 weeks prior to events. The Program Point Request form can be found here or on our website under forms.

Program Points can be used in the following ways:

- Renewing Girl Scout Membership
- Registering for Girl Scout Events (Any Council) – Click here or head to [girlscoutsnv.org](https://girlscoutsnv.org) to see all upcoming events
- Registering for Girl Scout Camp (Any Council)
- In the Council Shop
- Service Unit Events
- Destinations and agreed by Council EF Tours
- Supplies towards Council approved badgework or Highest Award projects\*

Girl Scout Juniors, Cadettes, Seniors, & Ambassadors can opt to reserve their Program Points to save for a Destination Travel. Submit detailed information of Destination. Request must be submitted by email to [customerservice@girlscoutsnv.org](mailto:customerservice@girlscoutsnv.org), before they expire. Program Points can only be reserve for one membership year if they are not being applied to a Destination trip or camp session.

\*Program Points Information is subject to change, please visit our [girlscoutsnv.org](https://girlscoutsnv.org) for updated information.